



U.S. Investment Growth Seminar

“How to open or expand your business in the United States”

Monday, March 11th, 2019 | Associação Comercial do Porto – Palácio da Bolsa | Porto, Portugal

- 8:30 a.m. Registration and Networking
- 9:00 a.m. Welcome and Remarks
Rafael Patino, Commercial Counselor, United States Embassy Lisbon
- 9:10 a.m. Panel I: Overview of the U.S. Business Environment with representatives of U.S. State Economic Development Organizations (EDOs) – The U.S. offers a wealth of opportunities for Portuguese companies and investors. Learn more about investment opportunities in key sectors across the country. This panel will also help identify who to approach and seek advice when making investment decisions.
Moderator: *Paulo Nunes de Almeida, President of AEP*
Panelists: *Gonzalo Arance, Deputy Director, State of Florida; Sergio Domingues, Managing Director, State of Georgia; Sharon Stead, Managing Director, State of Illinois; Sabrina Riccardi, Manager, State of Indiana; Anke Göbel, Director, State of Iowa; Morgan Pierstorff, Executive Director, State of Kentucky; Alina Harastasanu, Manager, State of Ohio; Vanessa Goeschl, Managing Director, State of South Carolina; Antje Abshoff, Managing Director State of Virginia.*
- Coffee Break
- 10:45 a.m. Panel II: Developing your U.S. market entry strategy – How did you do it? The U.S. is a large and fragmented marketplace. This panel will offer practical information on how to approach U.S. expansion. Panelists will discuss routes to legal, tax, accounting, immigration; understanding federal and state support and choosing the right location.
Moderator: *Adelino Costa Matos, President of ANJE**
Panelists: *Manuela Morais, Managing Partner, Morais Law; David Daley, Private Client Tax Director, US Tax & Financial Services Ltd; Jon Hughes, Attorney, CKR Law LLP; Antje Abshoff, Vice President, Council of American States in Europe*
- 11:00 a.m. Closing Remarks
Graca Didier, Executive Director of Amcham Portugal
- 12:20 p.m. Networking & Lunch Registration
- 12:25 p.m. Business Lunch with the **U.S. Ambassador to Portugal, George E. Glass**
- 1:00 p.m. One to one meeting with U.S. State Economic Development Organizations (EDOs), Panelists and Partners.
- 2:30 p.m.
- 4:30 p.m. Event Concludes

*program subject to change